

Attachment-1 to Data Sheet (For ITC 14.2)

The QCBS is divided in two stages, first stage is minimum requirements for eligibility as defined in this document.

Only the Consultants (Single Entity or JV/Consortium) who qualify these minimum requirements will be evaluated for second stage of technical qualification.

1.0 First Stage - Minimum Requirement for Eligibility:

To be eligible for submission of its Proposal, prospective Applicants must fulfil the following the minimum conditions of eligibility.

Proposals of only those Consultant (Single Entity or JV/Consortium) who satisfy these Conditions of Eligibility will be considered for next stage.

1.1 **Eligibility of Consultants (Single Entity or JV/Consortium):** Consultant/s may submit their application as Sole Proprietor/ Firm/ Company, or, as a Consortium/ Joint Venture, for clarity Joint Venture (JV) also includes unincorporated JV.

In case of Consortium/ Joint Venture, **a maximum of 4 (four) members including Lead Member**, would be permitted to participate. The share of lead member must not be less than 40% and share of each of the other member must not be less than 10%.

The turnover of the applicant must be minimum INR 900 crores in each year for the last three years ending on 31.03.2020.

In case of the single consultant or the lead partner of JV/consortium, a minimum 2000 regular employees should be on their rolls in each of the last 3 years ending 31.03.2020.

Each company participating in the proposal should be registered and incorporated in India/Japan and must full fill the requirements of the source country as per section 7 of this document.

Consultants (Single Entity or JV/Consortium) must submit details as per Form No. **TECH 2A & 2B** duly Certified by the HR Department/Chartered Accountant/Auditor.

1.2 **Technical Capacity:** The Consultants (Single Entity or JV/Consortium) should understand the scale of projects and should have comprehensive experience in projects of sizable scale and should understand the local market and its success potential. The Consultant should have an experience of working on similar projects in relevant and related sectors.



Experience means projects that are completed or ongoing in the last ten (10) years. Relevant sector experience means - PROJECT work in Railways, Metros, Bridges, Flyovers, Viaducts, Highways, Tunnels (Hydro & Passenger). Related sector experience means - PROJECT work in Urban Development, Industrial Parks, Power Plants, Water and Sewerage, Buildings, Railway Stations.

The Consultants (Single Entity or JV/Consortium) must meet all the four criteria as described below.

- I. Overall, the single consultant or jointly the JV/ Consortium should have experience as General Consultants / Project Management Consultants for Design, Design Review, and/or Construction Supervision consultancy for relevant and related sectors as mentioned above in the last ten (10) years.

The sum total of the Consultancy fee received from the substantially completed projects by the applicant i.e. all partner of JV/Consortium, should be in excess of cumulative INR 1500 Cr in the last ten (10) years. Consultants (Single Entity or JV/Consortium) must submit details of awarded projects duly Certified by the Auditor/Chartered Accountant, **as per Form No. TECH 2C(I)**.

The projects will be considered as substantially completed; where payment received is 80% or more of the contract amount as on the deadline of submission of proposal.

- II. Overall, the single consultant or jointly the JV/ Consortium should have experience in Project Management Consultancy for design review, and/or Construction supervision consultancy in relevant sectors as mentioned below with respect to experience: in last 10 years

a) Rail / Metro / Highways projects (ongoing or completed) - Minimum cumulative length 50 kms

AND

b) Bridge/Viaduct Projects (ongoing or completed) - Minimum cumulative length of 5 kms

AND

c) Transport Tunnel Projects, (Ongoing or completed) - Minimum cumulative length of 5 kms

Consultants (Single Entity or JV/Consortium) must submit details of awarded projects duly Certified by the Auditor/Chartered Accountant, **as per Form No. TECH 2C(II)**.

- III. Overall, the Single Entity or jointly the JV/ Consortium should have experience in Project Management Consultancy for design review, and/or



Construction supervision consultancy in relevant sectors as mentioned below: in last 10 years

a) ongoing or completed projects - two (2) contract values of INR 20 Cr each

OR

b) Ongoing or completed Projects - five (5) contracts value of INR 10 Cr each

Consultants (Single Entity or JV/Consortium) must submit details of awarded projects duly Certified by the Auditor/Chartered Accountant, **as per Form No. TECH 2C(III).**

IV. Single Consultant or Lead member in case of the JV/ Consortium should have experience in Project Management Consultancy for design review, and/or Construction supervision consultancy for Relevant or Related sector work as mentioned below: in last 10 years

a) Ongoing or completed Projects - two (2) contract values of INR 50 Cr each

OR

b) Ongoing or completed Projects - five (5) contract values of INR 25 Cr each

Consultants (Single Entity or JV/Consortium) must submit details of awarded projects duly Certified by the Auditor/Chartered Accountant, **as per Form No. TECH 2C(IV).**

Note:

1. The value of works shall be brought to current costing level by enhancing the executed value of work in the year of completion at simple rate of 5% per annum, as certified by Auditor/Chartered Accountant.
2. If the consultant submits a project which was carried out under a JV / Consortium, then only the Revenue component of the consultant in that JV/Consortium shall be considered for qualification.

1.3 **Financial Capacity:** Annual Turnover: Consultants (Single Entity or JV/Consortium) must meet all the below minimum financial requirement:

- i. **Average annual Professional Fees receipt Turnover**, as per audited Profit & Loss account, during the last three financial years ending 31st March 2020, shall be at least INR 900 Crores for the JV / Consortium. These turnovers referred here is for advisory and/or consulting activities only.



- a) The minimum Annual Turnover of last three-year ending 31.03.2020 of the single Entity alone or JV/Consortium together should be INR 900 Crore
- b) In case of JV/ consortium, the Lead Partner must have annual turnover of INR 360 Crores (40% of the Rs. 900 Crores) for each of the last 3 years and the turnover of each of the other member must be at least INR 90 Crores (10% of 900 Crores) for each year in the last three years ending 31/03/2020.

Consultants (Single Entity or JV/Consortium) must submit details as per Form No. TECH 2A duly Certified by the Chartered Accountant.

- II. **Net Worth:** As a minimum, the Net worth of single consultant or each partner of the JV/Consortium, calculated as difference between total assets and total liabilities should be positive for each of the last three years.

And the minimum net worth of the lead partner at the end of financial year 31.03.2020 should be 50 crores or more.

Consultants (Single Entity or JV/Consortium) must submit details as per Form No. TECH 2D duly Certified by the Chartered Accountant.

- III. **Profitability and sustainability of the Consultant** - Single Entity/Lead Partner of JV/Consortium must be in Profit Before Tax over the last 3 years.

Consultants (Single Entity or Lead Partner of JV/Consortium) must submit details as per Form No. TECH 2D duly Certified by the Chartered Accountant.

NOTE: For the avoidance of doubt, minimum turnover / professional fees received by the Applicant for providing advisory or consultancy services to its clients only shall be considered for turnover purpose.

- a. The certificate for Regular employees in the last 3 years shall be duly certified by Chartered Accountant and HR head.
- b. Consultants (Single Entity or JV/Consortium) must submit details of completed/ongoing projects duly Certified by an Auditor/Chartered Accountant.

